



COMPANY INFORMATION

Date:

Company: AL-INS Enterprises, LLC
 Phone: 920-238-5460
 Address: 695 Sullivan Drive
 State: Wisconsin
 Web Site: al-ins.com
 City: Fond du Lac
 Zip Code: 54935

BUSINESS CONTACT

TECHNICAL CONTACT

Name: AARON KUHLIS
 Phone: 920-238-5460
 Email: Aaron.Kuhls@al-ins.com
 Address: 695 SULLIVAN DR.
 City: FOND DU LAC
 State: WI
 Zip Code: 54935

BUSINESS HISTORY

How long have you been in business? 2007 - 16 YEARS
 Are you part of a larger company? Yes No
 Did you exist as another company before this company was formed? Yes No If so, what was that company's name?
 Number of employees? 9
 What is your business structure? MANUFACTURING
 What types of insurance and or surety do you provide?
 NONE
 Describe your business service(s). For example: consulting, development, engineering, equipment sales, finance, other.
 MANUFACTURE AGRICULTURE EQUIPMENT
 Describe your area or region of operation.
 U.S.A.
 Does your company hold any patents or the rights to any patents? Yes No If yes, please describe.
 Do you manufacture equipment? Yes No If yes, please describe.
 Do you integrate equipment manufactured by others? Yes No
 If you integrate, please list the names of the companies you represent.

How do you answer potential customer's questions about financial strength of your company?

VERY STRONG

Do you offer technical/service support? Yes No If so, what methods?

Do you offer design services? Yes No If yes, please describe.

Do you offer financing? Yes No If so, what terms?

Are you a full stop shop? Design to construction to operate? Yes No If so, please describe.

Do you have preferred partners? Yes No If so, please list and provide contact information/identify partners by name.

V.S. SCREEN CO., TRANSMOTION

Do you have any third-party verification/research that has been done on your technology? Yes No If so, please describe.

FCEDC LOOKED INTO PROPRIETARY PARTS

Do you provide a performance guarantee? Yes No If so, what are you guaranteeing? For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other. Please describe.

Are there any other aspects of your business that you feel should be included in this document?

Newtrient 9-Point Score Information

Is this technology currently operational on at least three North American dairy farms? Yes No

Does this technology have a record of reliable performance for more than 12 months on at least three farms? Yes No

Is this technology installed on at least 10 North American dairy farms? Yes No

What are the installed capital costs of this technology? Please clearly define what is and is not included, Ranges are acceptable.

\$80,000 - MACHINE
\$5,000 - INSTALLATION (VARIES BY LOCATION)

What are the annual operating costs of this technology? Please clearly define what is and is not included, Ranges are acceptable.

\$1.2 M TOTAL
RAW MATERIALS = \$400K
MISC. \$250K

What value does this technology or the products it makes, deliver to the farm? Please list identifiable economic, environmental, or community value (e.g. reduced cost, increased income, reduced odor, improved nutrient use, etc.).

- U.S.A. BASED PIECE OF EQUIP.
- DRYER BEDDING MATERIAL
- A HIGHER PROCESSING CAPACITY
- LOWER COST REPLACEMENT PARTS

Do you feel an in-depth Technology Information Request is needed to help people understand this technology? Yes No Newtrient has an extensive technical information request document that can be provided, it is based on the information requested for applications to the USDA NRCS EQIP program.

