



COMPANY INFORMATION

Date: March 28, 2024

<b>Company:</b>	Agrilab Technologies, Inc.		
<b>Phone:</b>	(802) 933-8336	<b>Web Site:</b>	https://agrilabtech.com
<b>Address:</b>	1662 Pumpkin Village Rd.	<b>City:</b>	Enosburg Falls
<b>State:</b>	Vermont	<b>Zip Code:</b>	05450

BUSINESS CONTACT

TECHNICAL CONTACT

<b>Name:</b>	Brian Jerosé	<b>Name:</b>	Brian Jerosé
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<b>Email:</b>	brian@agrilabtech.com	<b>Email:</b>	brian@agrilabtech.com
<b>Address:</b>	1662 Pumpkin Village Rd.	<b>Address:</b>	1662 Pumpkin Village Rd.
<b>City:</b>	Enosburg Falls	<b>City:</b>	Enosburg Falls
<b>State:</b>	Vermont	<b>State:</b>	Vermont
<b>Zip Code:</b>	05450	<b>Zip Code:</b>	05450

BUSINESS HISTORY

**How long have you been in business?** 14 years

**Are you part of a larger company?** Yes  No

**Did you exist as another company before this company was formed?** Yes  No  *If so, what was that company's name?*

Agrilab Technologies, LLC

**Number of employees?** 4

**What is your business structure?** C Corporation

**What types of insurance and or surety do you provide?**

General liability and workers compensation

**Describe your business service(s).** *For example: consulting, development, engineering, equipment sales, finance, other.*

Agrilab Technologies, Inc. (AGT) is a Vermont-based company with a proprietary compost aeration and heat recovery (CAHR) technology that has been successfully used on livestock farms since 2006. AGT provides compost CAHR equipment and technical services including compost site infrastructure, recipe, material handling and site planning; installation and start-up services, remote and on-site operating support, and troubleshooting.

**Describe your area or region of operation.**

National – most installations in northeast US, with others in Michigan, Montana, and California

**Does your company hold any patents or the rights to any patents?** Yes  No  *If yes, please describe.*

**Do you manufacture equipment?** Yes  No  *If yes, please describe.*

AGT designs, builds, and integrates equipment at a shop in Cambridge, VT.

**Do you integrate equipment manufactured by others?** Yes  No

*If you integrate, please list the names of the companies you represent.*

AGT manufactures and integrates the required equipment. We represent Digested Organics (a division of Mott Corp) for their nutrient recovery equipment. We make recommendations for other types of composting and material handling equipment for compost sites.

**How do you answer potential customer's questions about financial strength of your company?**

AGT is an established company with multiple successful projects that has weathered the downturn in milk prices.

**Do you offer technical/service support?** Yes  No  *If so, what methods?*

We offer project-based support and on-going technical service support including 24x7 remote data monitoring. AGT services what we sell.

**Do you offer design services?** Yes  No  *If yes, please describe.*

System design service, recipe development, material handling plans and site planning.

**Do you offer financing?** Yes  No  *If so, what terms?*

We can arrange financing for creditworthy companies with multiple finance partners. AGT equipment is USDA REAP and EQIP qualified

**Are you a full stop shop? Design to construction to operate?** Yes  No  *If so, please describe.*

Design, build and operate. We coordinate with site owners and local subcontractors on installations.

**Do you have preferred partners?** Yes  No  *If so, please list and provide contact information/identify partners by name.*

**Do you have any third-party verification/research that has been done on this technology?** Yes  No

*If so, please describe.*

AGT has multiple third-party independent test and verifications for our products, including the University of New Hampshire's Organic Research Dairy Farm and most recently a Newtrient study funded by USDA and conducted by the University of Vermont.

**Do you provide a performance guarantee?** Yes  No  *If so, what are you guaranteeing?*

*For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other. Please describe.*

Yes. We provide warranties for our products and the components from various equipment manufacturers.

**Are there any other aspects of your business that you feel should be included in this document?**

AGT units have been installed at the following farms, with state, start-up date and operational status.

1. Diamond Hill Custom Heifers, VT, 2006, operated until 2020, farm now sold/owner retired.
2. Sunset View Farm, NY, 2010, down for aeration floor repairs.
3. Jasper Hill Farm, VT, 2012, operating.
4. UNH Bruley-Demeritt Farm, NH, 2013, operating.
5. Vermont Compost Company, VT, 2014, temporary mobile installation to May 2015.
6. Mattapan Ecovation Center (urban farm), MA, 2015, temporary mobile installation to Jan 2017.
7. VernMont Farm, VT, 2016, operating.
8. Foster Brothers Farm/VT Natural Ag Products, VT, 2016.
9. Foster Brothers Farm/VT Natural Ag Products, VT, 2017 (second unit and system expansion).

10. Collins Powder Hill Farm, CT, 2017, operational but farmer operator retiring, looking for new CT Farm Energy host.
11. Gillian Dairy, Petaluma, CA, 2017, aeration-only unit, operating.
12. Arborculture, Wales, UK, 2017. Not operating.
13. Catlin Farmstead, Winchendon, MA, 2019, operating.
14. Country Oaks Landscape Supply, Burton, MI, 2020 operating.
15. Tamarlane Farm, Lyndon, VT, 2020, operating.
16. Magnan Brothers Dairy LLC, Fairfield, VT, 2021, operating.
17. Whitten Family Farm, Winthrop, NY, 2023, operating.
18. YES Compost, Bozeman, MT, 2024, operating.