



COMPANY INFORMATION

Date: June 2, 2020

Company:	REV LNG Group		
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State:	PA	Zip Code:	16948

BUSINESS CONTACT

TECHNICAL CONTACT

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Address:	1002 Empson Road	Address:	1002 Empson Road
City:	Ulysses	City:	Ulysses
State:	PA	State:	PA
Zip Code:	16948	Zip Code:	16948

BUSINESS HISTORY

How long have you been in business? Founded in 2012

Are you part of a larger company? Yes No

Did you exist as another company before this company was formed? Yes No *If so, what was that company's name?*

Number of employees? 11

What is your business structure? Limited Liability Corporation (LLC)

Describe your business service(s). *For example: consulting, project development, EPC services, finance, other.*

REV LNG is a seasoned, industry leading developer in renewable natural gas (RNG), liquid natural gas (LNG) and compressed natural gas (CNG) production, sourcing, transportation, logistics and infrastructure. In the dairy sector, REV LNG is an experienced manure-to-energy project developer that, with its partners, retains ownership, operation, and maintenance of RNG production systems for the life of the contract, enabling the dairy farm to have a long-term relationship with the same development team from start to finish.

Describe your area or region of operation.

United States

Does your company hold any patents or the rights to any patents? Yes No *If yes, please describe.*

Do you manufacture equipment? Yes No *If yes, please describe.*

Do you integrate equipment manufactured by others? Yes No

If you integrate, please list the names of the preferred companies you represent.

REV LNG has contracted and coordinates with proven, first-class team technology providers, such as PlanET (Anaerobic Digestion) and Roeslein Gas (Gas cleanup to pipeline quality).

How do you answer potential customer's questions about financial strength of your company?

REV-LNG is a well-established company with a successful track record in the LNG and CNG transportation sectors. We are an owner-partner in financially successful RNG projects in the US dairy sector, involving multiple dairies and product off take agreements.

Do you offer technical/service support? Yes No *If so, what methods?*

Technical support is provided through REV LNG's project development team and with technology partners for each of our projects.

Do you offer design services? Yes No *If yes, please describe.*

Design services are provided through REV LNG's project development team and with technology partners for each of our projects.

Do you offer financing? Yes No *If so, what terms?*

REV LNG is an owner-operator with the financial ability to directly invest resources and capital to develop, own, and operate waste-to-energy projects. REV LNG and its partners may provide all, or a portion of the project equity required.

Are you a full stop shop? Design to construction to operate? Yes No *If so, please describe.*

REV LNG and our project partners are full-service providers that work directly with the dairy farm team to develop anaerobic digestion gas to RNG projects.

Do you have preferred partners? Yes No *If so, please list and provide contact information/identify partners by name.*

REV LNG has an established network of highly qualified technology providers and investment partners. Preferred partner information is available on a project specific basis.

Environmental Benefits - Does your project provide environmental benefits to the farm? Yes No *If so, please describe. For example: GHG emissions reduction, controlling farm odors and phosphorus and nitrogen loads.*

Projects **substantially reduce**: farmstead odor emissions, impact on neighbors, commercial fertilizer use, soil compaction, and overall dairy GHG emissions per unit of milk produced.

Projects **substantially increase**: manure pumpability and potential for application of manure on a growing crop, thus increase manure nutrient utilization.

Do you have experience monetizing environmental attributes from your projects? Yes No *If so, please describe. For example: carbon offset credits, renewable energy certificates (RECs), renewable identification numbers (RINs) and Low Carbon Fuel Standard (LCFS) credits.*

Our project team specializes in monetizing environmental attributes for each project, including carbon credits, renewable energy certificates (RECs), renewable identification numbers (RINs) and Low Carbon Fuel Standard (LCFS) credits.

Economic Benefits - Does your business model provide economic benefits to the farm? Yes No *If so, please describe. For example: added revenue and cost reductions from the digester operation and manure management costs to help financially sustain the farm.*

Our business model provides manure management cost reductions to farms and purchase agreements to supply manure from their herds to for use as feedstock for the anaerobic digestion system.

Do you underwrite and secure feedstock supply agreements? Yes No *If so, please describe. For example: contractual agreements to for the supply of manure, food waste and other organic substrates.*

Manure supply contract terms and conditions are provided to dairy farm partners to supply manure that is used as feedstock for the anaerobic digester.

Do you secure offtake agreements? Yes No *If so, please describe. For example: agreements for purchase power, biogas, RNG, waste heat.*

Long-term offtake agreements are secured with credit-worthy buyers in advance of project commissioning for purchase of RNG and/or power and waste heat.

Do you evaluate potential markets for post-digester materials? Yes No *If so, please describe the materials and markets. guaranteeing? For example: manure fiber for soil amendment, manure fiber for products, recovered phosphors and nitrogen as fertilizer.*

Not at this time; however, REV-LNG has plans to developed post-digestion products that can be marketed in the future.

Do you have experience with USDA's financing options for farmers? Yes No *If so, please describe. For example: NRC's EQIP program loans and grants.*

REV LNG's private sector ownership of RNG waste-to-energy projects does not require farmers to obtain USDA or any other financing.

Do you have experience with large and small farm projects or community projects? Yes No *If so, please describe.*

REV LNG specializes in community RNG projects that involve multiple large and smaller dairies.

Do you have a standardized deal structure? Yes No *If so, please describe.*

We offer a standardized deal structure for farmers that includes a manure feedstock supply agreement.

Do you provide operation and maintenance for the projects you are involved in? Yes No *If so, do you have your own operations and maintenance team or is this contracted with a third party?*

As an owner-operator partner, REV LNG's team provides operations and maintenance for our projects.

Do you provide a performance guarantee? Yes No *If so, what are you guaranteeing? For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other.*

As the primary developer, REV LNG requires our technology partners to provide performance and production contracts.