



COMPANY INFORMATION

Date: November 10, 2017

Company:	JWC Environmental		
Phone:	800-331-2277	Web Site:	https://www.jwce.com/application/agriculture/
Address:	2850 Red Hill Ave., Suite 125	City:	Santa Ana
State:	CA	Zip Code:	92705

BUSINESS CONTACT

TECHNICAL CONTACT

Name:	Stacy Peshkopia, Product Manager	Name:	Rob Sabol
Phone:	(714) 428-4768	Phone:	(714) 428-4656
Email:	stacyp@jwce.com	Email:	robs@jwce.com
Address:	2850 Red Hill Ave, # 125	Address:	2850 Red Hill Ave, # 125
City:	Santa Ana	City:	Santa Ana
State:	CA	State:	CA
Zip Code:	92705	Zip Code:	92705

BUSINESS HISTORY

How long have you been in business? Over 40 years

Are you part of a larger company? Yes No

Did you exist as another company before this company was formed? Yes No *If so, what was that company's name?*

Number of Employees? Over 200

What is your business structure? Privately Held

What types of insurance and or surety do you provide?

Equipment warranties

Describe your business service(s). *For example: consulting, development, engineering, equipment sales, finance, other.*

JWC Environmental is a manufacturer of solids reduction and wastewater treatment products in both municipal and industrial applications. The company's products include Monster Industrial grinders to protect pumps or for feedstock pre-conditioning and volume reduction. IPEC Drum Screens efficiently separate solids from liquids. FRC DAFs are uniquely engineered to effectively remove suspended solids from wastewater. The company also provides sales and service support.

Describe your area or region of operation.

International with major presence in North America

Does your company hold any patents or the rights to any patents? Yes No *If yes, please describe.*

9 active patents covering various grinder technologies

Do you manufacture equipment? Yes No *If yes, please describe.*

Engineer and manufacture waste treatment equipment. JWC Environmental 's portfolio includes IPEC, FRC, Monster Industrial and Muffin Monster brands.

Do you integrate equipment manufactured by others? Yes No

If you integrate, please list the names of the companies you represent.

How do you answer potential customer's questions about financial strength of your company?

A well-established company with more than 40 years of history of doing business.

Do you offer technical/service support? Yes No *If so, what methods?*

The expert JWC Service Solutions team is there to keep all JWC Environmental equipment running at peak performance. We offer on-line "Ask an Expert" equipment support. Field Service team also available to travel to sites as necessary.

Do you offer design services? Yes No *If yes, please describe.*

System design services and application support offered for wastewater treatment involving DAFs

Do you offer financing? Yes No *If so, what terms?*

Financing handled through 3rd party company

Are you a full stop shop? *Design to construction to operate?* Yes No *If so, please describe.*

Engineering, manufacturing and equipment service support

Do you have preferred partners? Yes No *If so, please list and provide contact information/identify partners by name.*

JWC Environmental has a global sales and service network with various reps and distributors to support our customers worldwide

Do you have any third-party verification/research that has been done on this technology? Yes No

If so, please describe.

Customer testimonials and case studies

Do you provide a performance guarantee? Yes No *If so, what are you guaranteeing?*

For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other. Please describe.

Equipment design and operational warranties.

Are there any other aspects of your business that you feel should be included in this document?

Today, the world needs to reduce waste, increase recycling and protect the planet. Our vision is to partner with customers and help them improve efficiency and achieve a larger return on their investment. Together, we'll build world class Monster solutions and a cleaner, greener world." Ken Biele, CEO, JWC Environmental