TECHNOLOGY PROVIDER BUSINESS INFORMATION REQUEST

Date: November 15, 2018



COMPANY INFORMATION

Company:	Biogest Ame	Biogest America Inc. – Biogas Engineering			
Phone:	855.246.4378		Web Site:	http://www.biogest-biogas.com/	
Address:	1776 S Jackson St, Suite 602		City:	Denver	
State:	Colorado		Zip Code:	80201	
BUSINESS CONTACT			TECHNICAL CO	DNTACT	
Name:	Martin Schlerka, Director		Name:	Ivan Polak	
Phone:	855.246.4378		Phone:	720.473.9486	
Email:	office@biogest-biogas.com		Email:	Ivan.polak@biogest-biogas.com	
Address:	1776 S Jackson St, Suite 602		Address:	1776 S Jackson St, Suite 602	
City:	Denver		City:	Denver	
State:	СО		State:	со	
Zip Code:	80201		Zip Code:	80201	
BUSINESS HISTORY					
How long have you been in business? Biogest Biogas was founded: 2001					
Are you part of a l	arger company?	Yes 🗹 No 🗆			
Did you exist as ar	nother company be	efore this company wa	as formed? Yes	☑ No □ If so, what was that company's name?	
Biogest AG					
Number of emplo	yees? 60				
What is your business structure? Corporation		Corporation			
What types of insu	urance and or sure	ty do you provide?			

Equipment manufacturers' warranties, third party and employee liability insurance

Describe your business service(s). Biogas/gas processing consulting, engineering and turn-key system provider

BIOGEST BIOGAS is a European biogas plant manufacturer with its headquarters in Austria with subsidiaries in the U.S., Italy, UK, Romania, Serbia, and the Czech Republic. Biogest has installed over 120 biogas plants generating electricity or biomethane. The company's engineering operations extend along the entire biogas value chain, from project development to planning, financing, turnkey construction and operation (including service & maintenance) of biogas plants with an output of 100 kW to 3,500 kW.

Describe your area or region of operation.

Biogest America Inc covers U.S. operation with special focus on hog and cattle farm rich regions. The parent company is worldwide

Does your company hold any patents or the rights to any patents? Yes \square No \square If yes, please describe.

The PowerRing is a highly efficient, 2-stage biogas plant which is suitable for operation with almost all substrates. Power output ranges from 250 kW to 2,000 kW and a biomethane production of 80m³/h to 500m³/h. The design is based on an external main digester and an internal post-digester. The main digester is a ring canal, thereby allowing a controlled plug flow.

Do you manufacture equipment? Yes **I** No **I** *If yes, please describe.*

BIOGEST has a production site in Austria where crucial parts for our biogas plants are pre-fabricated

Do you integrate equipment manufactured by others? Yes $earrow Provide Mathematical No <math>\square$

If you integrate, please list the names of the companies you represent.

BIOGEST relies on trusted and proven companies which are able to provide high quality equipment with good warranties.

How do you answer potential customer's questions about financial strength of your company?

Biogest is an international recognized, full service biogas plant manufacturer and project developer with headquarters in Austria with subsidiaries in the U.S., Italy, UK, Romania, Serbia, and the Czech Republic. Biogest has installed over 120 biogas plants generating electricity or biomethane. Due to the diverse business, Biogest also invested in biogas project and currently owns six biogas plants as a majority shareholder (800kWel in Czech Republic, 1.500kWel in Romania, two 124kWel in England and two 124kWel in Scotland), agricultural projects and owns agricultural land.

Do you offer technical/service support? Yes **D** No **D** If so, what methods?

Biogest offers 24/7 technical service. Our professional and experienced service team understands the importance of safe commissioning, regular servicing and plant maintenance when operating biogas plants. Further, our company provides a variety of service packages shaped to fit the needs of our clients. In these packages plant inspection, improvement, maintenance as well as wear and spare parts are included.

Do you offer design services? Yes \mathbf{V} No \Box If yes, please describe.

Biogest is able to provide full design services for biogas plants for CHP and biomethane plants.

Do you offer financing? Yes **I** No **I** *If so, what terms?*

Biogest offers project financing and the Own Plant Operations business that builds and operates facilities which are owned or partowned and run by Biogest.

Are you a full stop shop? *Design to construction to operate?* **Yes I No I** *If so, please describe.*

The core capabilities of Biogest range from project design, development, technical support, planning and financing through to the turnkey plant construction and ongoing technical and biological services as well as plant maintenance.

Do you have preferred partners? Yes 🗹 No 🗆 If so, please list and provide contact information/identify partners by name.

Biogest has a licensed network of industry partners worldwide representing qualified local/regional equipment suppliers and service providers.

Do you have any third-party verification/research that has been done on this technology? Yes **I** No **I** *if so, please describe.*

Third-party verification is available, including site tours and project studies.

Do you provide a performance guarantee? Yes **I** No **I** If so, what are you guaranteeing?

For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other. Please describe.

Biogest offers performance guarantees included in the contract.

Are there any other aspects of your business that you feel should be included in this document?

With a staff of around 60 employees, we have already installed over 120 biogas plants generating electricity or biomethane. Our reference plants are located in many European countries, and the global market is served by licensed partners. In addition to engineering, we are also actively operating in the fields of Biogas OPO (Own Plant Operations) and agriculture.

Biogas plants are constructed using our tried-and-tested technologies which offers numerous advantages in terms of energy efficiency, operating safety and availability. PowerRing and PowerCompact biogas plants have been operating successfully for more than 15 years, installed at over 100 reference plants.