



COMPANY INFORMATION

Date: November 3, 2018

Company:	Boerger LLC		
Phone:	612.331.4947	Web Site:	http://www.boger.com
Address:	2860 Water Tower Place	City:	Chanhassen
State:	MN	Zip Code:	55317

BUSINESS CONTACT

TECHNICAL CONTACT

Name:	Bernhard Wessendorf	Name:	
Phone:	612.331.4947	Phone:	
Email:	bwe@boerger.com	Email:	
Address:	2860 Water Tower Place	Address:	
City:	Chanhassen	City:	
State:	MN	State:	
Zip Code:	55317	Zip Code:	

BUSINESS HISTORY

How long have you been in business? In 1975, Alois Börger founded the company in 1975.

Are you part of a larger company? Yes No

Did you exist as another company before this company was formed? Yes No *If so, what was that company's name?*

There are two spellings for this company. The USA spells it Boerger and Germany spells it Börger.

Number of employees? 310+

What is your business structure? Boerger LLC

What types of insurance and or surety do you provide?
Equipment manufacturers' warranties and liability insurance

Describe your business service(s). *Biogas/gas processing consulting, engineering and turn-key system provider*

Börger GmbH designs, produces and sells pumps, chopping units and entry technology for pumping low to highly viscous and abrasive media. Börger's core component is the patented Rotary Lobe Pump. Börger's international sales network enables us to supply all our customers quickly. Börger is also available anytime as a professional partner once we have delivered our products.

Describe your area or region of operation.
The Börger head office is in Borken-Weseke, Germany. The U.S. Boerger office is in Chanhassen, MN.

Does your company hold any patents or the rights to any patents? Yes No *If yes, please describe.*

Boerger's core technology component is the patented Rotary Lobe Pump

Do you manufacture equipment? Yes No *If yes, please describe.*

Boerger manufactures rotary lobe pumps and a macerator pump.

Do you integrate equipment manufactured by others? Yes No

If you integrate, please list the names of the companies you represent.

Boerger pumps are integrated into a wide variety of industrial application including agricultural and biogas, food industry, marine and offshore, environmental and municipal applications.

How do you answer potential customer's questions about financial strength of your company?

Boerger has more than 310 employees worldwide and is still expanding. With representations and 9 subsidiaries around the world Boerger can quickly and proficiently supply customized equipment to all customer segments, including farms. We aim to expand our leading global market position by developing innovative and marketable products and services, combined with targeted international operations and by opening further market segments.

Do you offer technical/service support? Yes No *If so, what methods?*

Börger products are designed for trouble-free, continuous operation and incorporate unbeatable ease of maintenance features. All components are extremely resilient and durable. Instead of expensive maintenance contracts, Börger offers MIP (Maintenance in Place). Control maintenance and repair procedures yourself. Product wetted parts can be replaced at the installation site without the need to remove piping and the drive system. Easily and quickly.

Do you offer design services? Yes No *If yes, please describe.*

You can rely on Börger products: We offer product design information and know the requirements of an agricultural company and a biogas plant. Our products have been successfully used in these sectors for more than 40 years.

Do you offer financing? Yes No *If so, what terms?*

Boerger can assist in identifying potential sources of financing

Are you a full stop shop? *Design to construction to operate?* Yes No *If so, please describe.*

Supporting our customers is important to us. We have a huge warehouse with virtually all the spare parts for our products at our disposal. This means that every spare part order that reaches us before midday can usually leave the warehouse on the same day. Qualified Börger staff members are available to offer product training sessions and practical advice to customers.

Do you have preferred partners? Yes No *If so, please list and provide contact information/identify partners by name.*

Boerger has a network of industry partners representing qualified local/regional equipment and service providers.

Do you have any third-party verification/research that has been done on this technology? Yes No

If so, please describe.

Third-party verification is available, including site tours and case studies.

Do you provide a performance guarantee? Yes No *If so, what are you guaranteeing?*

For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other. Please describe.

We offer manufacture equipment warranties

Are there any other aspects of your business that you feel should be included in this document?

Boerger agricultural products offer farmers and biogas plant operators products which are customized to their requirements, from pumps to macerators, solids and liquid separators, liquid manure technology to our sophisticated solid feed technology. The mobile pumps complete the product range. For a complete product-line description, click on the following web link:

<https://www.biogasworld.com/product/anaerobic-digestion/pumps-and-mixing/boerger-liquid-manure-technology/>