



COMPANY INFORMATION

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Date:			
Company:	GreeneTec, LLC		
Phone:	518 951 5766	Web Site:	www.greene-tec.com
Address:	10 Eichybush Rd	City:	Kinderhook
State:	NY	Zip Code:	12106

BUSINESS CONTACT		TECHNICAL CONTACT	
Name:	Paul Greene	Name:	Same
Phone:	518 951 5766	Phone:	
Email:	paul@greene-tec.com	Email:	
Address:	10 Eichybush Rd	Address:	
City:	Kinderhook	City:	
State:	NY	State:	
Zip Code:	12106	Zip Code:	

BUSINESS HISTORY

How long have you been in business? 2 years

Are you part of a larger company? Yes No

Did you exist as another company before this company was formed? Yes No *If so, what was that company's name?*

Number of employees? 1

What is your business structure? New York Limited Liability Corp / Sole Proprietor

Describe your business service(s). *For example: consulting, project development, EPC services, finance, other.*
Consulting

Describe your area or region of operation.
USA

Does your company hold any patents or the rights to any patents? Yes No *If yes, please describe.*

Do you manufacture the additives you provide? Yes No *If yes, please describe.*
GreeneTec collaborates with Six Ring who has a cellulose additive that boosts digester gas yield.

Do you integrate additives manufactured by others? Yes No

If you integrate, please list the names of the preferred companies you represent.

GreeneTec partner, Six Ring does the integration.

How do you answer potential customer's questions about financial strength of your company?

GreeneTec is financially strong with a strong balance sheet

Do you offer technical/service support? Yes No *If so, what methods?*

Support is provided either virtually or on-site

Do you offer design services? Yes No *If yes, please describe.*

GreeneTec does early-stage concept engineering.

Do you offer financing? Yes No *If so, what terms?*

GreeneTec has a financial partner that provides low-cost equity financing if it is appropriate for the project

Are you a full stop shop? *Design to construction to operating the project.* Yes No *If so, please describe.*

Do you have preferred partners? Yes No *If so, please list and provide contact information/identify partners by name.*

GreeneTec's business includes collaborating, as appropriate, with preferred partners that manufacture CSTR digesters, covered lagoon digesters, nutrient recovery systems, gas upgraders, gas scrubbers, digester performing enhancement additives and mechanical and electrical installation. These arrangements, in no way, inhibit my way to provide fully transparent owner engineer services

Environmental Benefits – Do you provide environmental benefits to the farm? Yes No *If so, please describe. For example: GHG credit application, planning and permitting, marketing and sales.*

Biogas RNG projects provide significant environmental benefits to dairy farms.

Do you have experience monetizing environmental attributes from your projects? Yes No *If so, please describe. For example: carbon offset credits, renewable energy certificates (RECs), renewable identification numbers (RINs) and Low Carbon Fuel Standard (LCFS) credits.*

I have participated in many dairy RNG projects that have monetized the environmental attributes of the RNG project.

Economic Benefits - Does your business model provide economic benefits to the farm? Yes No *If so, please describe. For example: added revenue and cost reductions to help financially sustain the farm.*

Biogas RNG provides revenue opportunity that can either be fixed or variable.

Do you underwrite and secure supply agreements? Yes No *If so, please describe. For example: contractual agreements for energy, services, or credits.*

I provide advice for such agreements

Do you secure offtake agreements? Yes No *If so, please describe. For example: agreements for power, products, or credits.*

I provide advice on offtake

Do you evaluate potential markets for the farm? Yes No *If so, please describe what markets. For example: soil amendments, manure fiber for products, recovered phosphors, nitrogen, or carbon for other industries.*

Do you have experience with USDA’s financing options for farmers? Yes No *If so, please describe. For example: NRC’s EQIP program loans and grants.*

I have written REAP grant applications in the past.

Do you have experience with large and small farm projects or community projects? Yes No *If so, please describe.*

Do you have a standardized deal structure? Yes No *If so, please describe.*

Do you provide a performance guarantee? Yes No *If so, what are you guaranteeing? For example: up time, O&M cost reduction, efficiency improvement, other.*

Newtrient 9-Point Score Information

Are you currently operating on at least three North American dairy farms? Yes No

Do you have a record of reliable performance for more than 12 months on at least three farms? Yes No

Are you currently operating on at least 10 North American dairy farms? Yes No

What are the capital costs to the farm for working with you? *Please clearly define what is and is not included in these costs, Ranges are acceptable.*

I am a service provider

What are the annual costs for working with you? *Please clearly define what is and is not included, Ranges are acceptable.*

What value do you deliver to the farm? *Please list identifiable economic, environmental, or community value (e.g. reduced cost, increased income, increased milk production, cow comfort, etc.).*

I am a sole proprietorship project advisor. I have the ability to visit a farm, assess their suitability for a biogas digester project and provide high quality, unbiased advice for installing a manure biogas RNG project.

Do you feel an in-depth Information Request is needed to help people understand what you are offering? Yes No
Newtrient has an extensive information request document that can be provided, it is based on the information requested for applications to the USDA NRCS EQIP program.