

TECHNOLOGY PROVIDER BUSINESS INFORMATION REQUEST

| COMPANY I | NFORMATION | | | Date: | 01/18/2016 | |
|---|--------------------------|-------------------|-----------|--------------------------|------------|--|
| Company Name: Komline-Sanderson | | | | | | |
| Phone: | 1.800.225.5457 | | Web Site: | http://www.komline.com/ | | |
| Address: | 12 Holland Ave | | City: | Peapack | | |
| State: | NJ | | Zip Code: | 07977-0257 | | |
| BUSINESS CONTACT | | TECHNICAL CONTACT | | | | |
| Name: | Kerry Kovacs | | Name: | Kerry Kovacs | | |
| Phone: | 1.800.225.5457, Ext. 245 | | Phone: | 1.800.225.5457, Ext. 245 | | |
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| BUSINESS HISTORY | | | | | | |
| How long h | nave you been in busine | ess? Since 1946 | | | | |
| Are you part of a larger company? Yes No | | | | | | |
| Did you exist as another company before this company was formed? Yes No If so, what was that company's name? | | | | | | |
| Number of employees? 100+ | | | | | | |
| What is your business structure? Corporation | | Corporation | | | | |
| What types of insurance and or surety do you provide? | | | | | | |
| Whatever is required by customer within reason. Performance guarantees and standards based on laboratory testing/evaluation | | | | | | |

| References. Please provide customers or colleagues with whom we can discuss your business and performance. Please include a separate list with company name, location, contact name and contact information. | | |
|---|--|--|
| None given. One swine manure project under NDA. | | |
| Describe your business service(s). For example: consulting, development, engineering, equipment sales, finance, other. | | |
| Engineering & equipment sales | | |
| Area or region of operation. | | |
| International | | |
| Does your company hold any patents or the rights to any patents? Please identify. | | |
| Yes, several related to drying | | |
| Do you manufacture equipment? Yes No Please describe. | | |
| | | |
| Do you integrate equipment manufactured by others? | | |
| | | |

| How do you answer potential customer's question about financial strength of your company? |
|---|
| Long history |
| Do you offer technical/service support? Yes No If so, what methods? |
| Yes, process engineering group |
| Do you offer design services? No Please describe. |
| |
| Do you offer financing? Yes No <i>If so, what terms?</i> |
| No response given |
| Are you a full stop shop? Design to construction to operate? Yes No Please describe. |
| No, design and sales |
| Do you have preferred partners? Yes No If so, please list and provide contact information/identify partners by name. |
| No response given |

| Do you have any third-party verification/research that has been done on this technology? |
|--|
| No response given |
| Do you provide a performance guarantee? (a) Yes (b) No If so, what are you guaranteeing? For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other. |
| Yes, depending on customer requirements |
| Are there any other aspects of your business that you feel should be included in this document? |
| Dry fibrous material is difficult, drying wastewater/SLS filtrate much easier. Stirring and aeration causes problems drying fiber, low bulk density, indirect heating, initial fouling film forms on paddles, paddle driers less cost effective than drum driers |

INITIAL TECHNOLOGY OVERVIEW

This information is to guide in the development of a more specific and detailed Technology Information Request. *Please answer the following questions for each Technology or Service Provided.*

What is the name of the technology or service?

1) Belt filter press 2) Gravity belt thickeners 3) Biosolids drying 4) Rotary drum vacuum filter

What unit process is the technology used in?

For example: initial collection/transfer manure storage, energy recovery, primary/coarse solids recovery, advanced suspended/fine solids recovery, drying, struvite production, nitrification denitrification, ammonia stripping, algae, vermi composting, membrane filtration, evaporation, other.

| filtration, evaporation, other. | , | | <i>3</i> , |
|--|---|---|------------|
| 1) Advanced suspended/fine solids recovery 2) Drying | | | |
| How many systems have you installed on dairy farms or ot | ner livestock operations | ? | |
| Swine installation (under NDA), food waste to energy market with some manure. Paunch manure. | | | |
| Size of farm(s)? | | | |
| No response given | | | |
| Location of farm(s)? | | | |
| No response given | | | |

What's the smallest/largest farm for your system?

No response given

| Input material description/characteristics: For example: raw manure, digestate, screened digestate, suitable non-farm feedstocks, other. |
|--|
| No response given |
| Does the technology treat the full manure stream for a farm or a fraction of the stream? |
| No response given |
| Do you consider this a mature system or ongoing farm development? |
| No response given |
| Any weather constraints? Yes No Please describe. |
| No response given |
| Any bedding constraints? Yes No Please describe. |
| No response given |
| Is this process scalable and to what extent (top and bottom limits)? Yes No Please describe. |
| No response given |
| Do you have a known scaling factor? Yes No Please describe. |
| No response given |

| Input and output of your unit/system – do you have a mass balance analysis? Yes No Please describe. |
|--|
| No response given |
| Do you consider this technology part of a larger system that you provide? Yes No Please describe. |
| No response given |
| Has your technology been accepted by the NRCS? Yes No Please describe. |
| No response given |
| Would you be willing to provide information for a technical review? Yes No |
| Would you be willing to respond to a Request for Quotation (RFQ) on a generic project for comparison of your technology against other technologies in the same unit process? Yes No |
| Are there any other facts about this technology that you feel should be included in this document? |
| Works better post AD, reduced viscosity and film |