

TECHNOLOGY PROVIDER BUSINESS INFORMATION REQUEST

COMPANY I	NFORM	ATION				Date:	1/18/16
Company N	lame:	North	ern Biogas				
Phone:	620-30	09-101	5		Web Site:	http:www.norther	nbiogas.com
Address:	1595 /	Allouez	Ave. Suite 3	e. Suite 3		Green Bay	
State:	WI				Zip Code:	54311	
BUSINESS CONTACT			TECHNICAL CONTACT				
Name: Guy Selsmeyer			Name:	Same as Business (Contact		
Phone:	Same	as abov	/e		Phone:		
Email:					Email:		
Address:	Same	as abov	/e		Address:		
City:					City:		
State:					State:		
Zip Code:					Zip Code:		
BUSINESS H	ISTORY						
How long h	nave yo	u been	in business?	6 years			
Are you pa	rt of a l	arger c	ompany?	Yes • No			
Did you exi <i>If so, what w</i>				ore this company w	as formed?		
Number of	employ	yees?	Three				
What is you	ur busir	ness str	ucture?				
What types	s of insu	ırance	and or suret	y do you provide?			

References. Please provide customers or colleagues with whom we can discuss your business and performance. Please include a separate list with company name, location, contact name and contact information.
Green Valley Dairy Dairy Dreams Pagel's Ponderosa Rock Creek Digesters Vir-Clar Farm
Describe your business service(s). For example: consulting, development, engineering, equipment sales, finance, other.
Consulting, development, engineering and equipment sales
Area or region of operation.
Upper Midwest
Does your company hold any patents or the rights to any patents? Please identify.
No No
Do you manufacture equipment?
Do you integrate equipment manufactured by others? Yes No If you integrate, please list the names of the companies you represent.
Caterpillar

How do you answer potential customer's question about financial strength of your company?
N/A
Do you offer technical/service support? • Yes • No If so, what methods?
System design and operations
Do you offer design services? No Please describe.
System design and operations
Do you offer financing? • Yes • No If so, what terms?
Are you a full stop shop? Design to construction to operate? Yes No Please describe.
Yes, design to construct, operate possible
Do you have preferred partners?

Do you have any third-party verification/research that has been done on this to If so, please describe.	echnology? O Yes No
Do you provide a performance guarantee? • Yes • No If so, what are you guaranteeing? For example: up time, methane production, biogas pro O&M cost, percent recovery, other.	eduction, parasitic load, throughput,
Specific to the project/client requirements	
Are there any other aspects of your business that you feel should be included i	n this document?

INITIAL TECHNOLOGY OVERVIEW

This information is to guide in the development of a more specific and detailed Technology Information Request. *Please answer the following questions for each Technology or Service Provided.*

What is the name of the technology or service?
Anaerobic digestion, power generation
What unit process is the technology used in? For example: initial collection/transfer manure storage, energy recovery, primary/coarse solids recovery, advanced suspended/fine solids recovery, drying, struvite production, nitrification denitrification, ammonia stripping, algae, vermi composting, membrane filtration, evaporation, other.
Anaerobic digestion, Solid liquid separation, Electrical generation
How many systems have you installed on dairy farms or other livestock operations?
Five
Size of farm(s)?
2,000 to 4,600 cows
Location of farm(s)?
Wisconsin & Idaho
What's the smallest/largest farm for your system?
2,000/4,600

Input material description/characteristics: For example: raw manure, digestate, screened digestate, suitable non-farm feedstocks, other.
Raw manure and non-farm feedstocks
Does the technology treat the full manure stream for a farm or a fraction of the stream?
Full stream
Do you consider this a mature system or ongoing farm development?
Yes, mature system
Any weather constraints? Yes No Please describe.
Any bedding constraints? Yes No Please describe.
Sand separation, sand free manure
Is this process scalable and to what extent (top and bottom limits)? Yes No Please describe.
Do you have a known scaling factor? Yes No Please describe.
2000 cows and up

Input and output of your unit/system – do you have a mass balance analysis? Yes No Please describe.
Do you consider this technology part of a larger system that you provide? Yes No Please describe.
Has your technology been accepted by the NRCS? Yes No Please describe.
Yes, general anaerobic digestion standard
Would you be willing to provide information for a technical review? Yes No
Would you be willing to respond to a Request for Quotation (RFQ) on a generic project
for comparison of your technology against other technologies in the same unit process? Yes No
Are there any other facts about this technology that you feel should be included in this document?