



Date: February 4, 2016

**COMPANY INFORMATION**

<b>Company Name:</b>	Organix, Inc.		
<b>Phone:</b>	509-527-0526	<b>Web Site:</b>	http://www.organix.us/
<b>Address:</b>	120 E Birch Street, Suite 9	<b>City:</b>	Walla Walla
<b>State:</b>	WA	<b>Zip Code:</b>	99362

**BUSINESS CONTACT**

<b>Name:</b>	Russell (Russ) Davis
<b>Phone:</b>	O: 509-527-0526; M:509-200-1160
<b>Email:</b>	rdavis@organix.us
<b>Address:</b>	120 E Birch Street, Suite 9
<b>City:</b>	Walla Walla
<b>State:</b>	WA
<b>Zip Code:</b>	99362

**TECHNICAL CONTACT**

<b>Name:</b>	Sharon Johnson, M.S.
<b>Phone:</b>	509-527-0526
<b>Email:</b>	sjohnson@organix.us
<b>Address:</b>	120 E Birch Street, Suite 9
<b>City:</b>	Walla Walla
<b>State:</b>	WA
<b>Zip Code:</b>	99362

**BUSINESS HISTORY**

How long have you been in business? 15 years

Are you part of a larger company?  Yes  No

Did you exist as another company before this company was formed?  Yes  No

*If so, what was that company's name?*

Number of employees? Four, and contracted for nine more through manufacturing agreement

What is your business structure? Corporation

What types of insurance and or surety do you provide?

General Liability, D&O

**References. Please provide customers or colleagues with whom we can discuss your business and performance.**

Please include a separate list with company name, location, contact name and contact information.

Dan DeGroot, Skyridge Farms, Sunnyside, WA  
(509) 830-4123  
Virginia "Ginny" Prest, WSDA, Program Manager  
Dairy Nutrient Management Program, Washington State  
Department of Agriculture, Office (360) 902-2894  
Dale Swager, Swager Dairy, Grandview, WA (509)  
830-0294

Laurie Crowe, District Coordinator, Livestock Nutrient  
Management Program Specialist, South Yakima  
Conservation District (509) 829-9025  
Henry Bosma, Liberty Dairy, Outlook, WA (509) 829-5960  
  
Antone Mickelson, Director of Farms Practices, 509-952-  
6455

**Describe your business service(s).** For example: consulting, development, engineering, equipment sales, finance, other.

Dairy nutrient management consulting;  
Dairy nutrient product manufacturing;  
Dairy nutrient finished product sales and marketing;  
Dairy nutrient product development, R&D; Dairy PR, media assistance, industry proponent



**Area or region of operation.**

Primarily WA, OR, ID. Some national experience.

**Does your company hold any patents or the rights to any patents?** Please identify.

Patent: FibeRite – system that processes digested dairy  
fiber into peat alternative.  
Patent: A2 Digester: small scale anaerobic/aerobic manure  
processing system  
Trademarks: RePeet, PowerPlant

**Do you manufacture equipment?**  Yes  No Please describe.

**Do you integrate equipment manufactured by others?**  Yes  No

If you integrate, please list the names of the companies you represent.

Integration: AgBag system is basis for A2, FibeRite  
BioFiltro: bio-based, water treatment system

AgBag  
BioFiltro

**How do you answer potential customer's question about financial strength of your company?**

Still recovering from very difficult 2008-2110. Sales are very strong, debt is being retired.

**Do you offer technical/service support?**  Yes  No *If so, what methods?*

Yes, consulting.

**Do you offer design services?**  Yes  No *Please describe.*

**Do you offer financing?**  Yes  No *If so, what terms?*

Only through BioFiltro – 10 year contracts for installation

**Are you a full stop shop?** *Design to construction to operate?*  Yes  No *Please describe.*

**Do you have preferred partners?**  Yes  No

*If so, please list and provide contact information/identify partners by name.*

Yes, BioFiltro.  
Matias Sjogren, CEO, BioFiltro, 559-278-4542

**Do you have any third-party verification/research that has been done on this technology?**  Yes  No

*If so, please describe.*

Yes. University of California Davis, Denele Analytical, Inc., California Polytechnic Institute of San Luis Obispo

**Do you provide a performance guarantee?**  Yes  No

*If so, what are you guaranteeing? For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other.*

Possibly, subject to negotiation with system buyer.

**Are there any other aspects of your business that you feel should be included in this document?**

As a result of the primary goal of isolating N from effluent, the BioFiltro system creates a saleable, desirable, value added product - worm castings.

**INITIAL TECHNOLOGY OVERVIEW**

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This information is to guide in the development of a more specific and detailed Technology Information Request. Please answer the following questions for each Technology or Service Provided.

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**What is the name of the technology or service?**

A2 Digester

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**What unit process is the technology used in?**

*For example: initial collection/transfer manure storage, energy recovery, primary/coarse solids recovery, advanced suspended/fine solids recovery, drying, struvite production, nitrification denitrification, ammonia stripping, algae, vermi composting, membrane filtration, evaporation, other.*

Aerobic / anaerobic digestion. Recovery of methane and composting of dairy solids

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**How many systems have you installed on dairy farms or other livestock operations?**

1 – pilot plant

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**Size of farm(s)?**

Pilot occurred at 4000 cow farm. Not because of size, but because of available manure options

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**Location of farm(s)?**

Sunnyside, WA

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**What's the smallest/largest farm for your system?**

100 cows

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**Input material description/characteristics:**

*For example: raw manure, digestate, screened digestate, suitable non-farm feedstocks, other.*

Raw manure

**Does the technology treat the full manure stream for a farm or a fraction of the stream?**

Full collected stream

**Do you consider this a mature system or ongoing farm development?**

Ongoing development

**Any weather constraints?**  Yes  No *Please describe.*

**Any bedding constraints?**  Yes  No *Please describe.*

**Is this process scalable and to what extent (top and bottom limits)?**  Yes  No *Please describe.*

Yes. Small to medium farm application. 100-1000 cows

**Do you have a known scaling factor?**  Yes  No *Please describe.*

Input and output of your unit/system – do you have a mass balance analysis?  Yes  No *Please describe.*

Do you consider this technology part of a larger system that you provide?  Yes  No *Please describe.*

Has your technology been accepted by the NRCS?  Yes  No *Please describe.*

Would you be willing to provide information for a technical review?  Yes  No

Would you be willing to respond to a Request for Quotation (RFQ) on a generic project for comparison of your technology against other technologies in the same unit process?  Yes  No

Are there any other facts about this technology that you feel should be included in this document?

This project is not commercial ready. Some added data collection and project testing is required.