

## TECHNOLOGY PROVIDER BUSINESS INFORMATION REQUEST

COMPANY INFORMATION					<b>Date:</b> 4/21/2016		
Company Name: Quality Flow, Inc							
Phone:	847-291-7674			Web Site:	http://www.qualityflow.com/		
Address:	3691 Commercial Ave			City:	Northbrook		
State:	Illinois			Zip Code:	60062-1822		
BUSINESS CONTACT				TECHNICAL	CONTACT		
Name: Peter Kennedy				Name:	Peter Kennedy		
Phone:	847-291-7674 x 204			Phone:	847-291-7674 x 204		
Email:	pkennedy@qualityflow.com			Email:	pkennedy@qualityflow.com		
Address:	3691 Commercial Ave			Address:	3691 Commercial Ave		
City:	Northbrook			City:	Northbrook		
State:	Illinois			State:	Illinois		
Zip Code:	60062-1822			Zip Code:	60062-1822		
BUSINESS H	ISTORY						
How long h	nave you been i	in busine	ss? 32 yrs				
Are you pa	rt of a larger co	ompany?	○ Yes ● No				
Did you exist as another company before this company was formed? Yes No If so, what was that company's name?							
Number of	Number of employees? 8 full time						
What is your business structure?		Corporation					
What types	s of insurance a	and or su	rety do you provide?				
General Liability and workers compensation							

References. Please provide customers or colleagues with whom we can discuss your business and performance.  Please include a separate list with company name, location, contact name and contact information.				
Foodbuy LLC, 2400 Yorkmont Rd. Charlotte, NC 28217				
Contact: Heidi Morgan, VP Business Needs 1-704-328-4066				
<b>Describe your business service(s).</b> For example: consulting, development, engineering, equipment sales, finance, other.				
Consulting, Equipment Sales and Project Development				
Area or region of operation.				
National, with preferred concentration in the Midwest				
Does your company hold any patents or the rights to any patents? Please identify.				
Yes. Utility Patent pending Dairy Manure waste to Energy Process				
Do you manufacture equipment?				
Do you integrate equipment manufactured by others?   Yes   No  If you integrate, please list the names of the companies you represent.				
We are not a rep. company				

How do you answer potential customer's question about financial strength of your company?
We have significant corporate backing.
<b>Do you offer technical/service support?</b> No If so, what methods?
We will service what we sell
Do you offer design services?   No Please describe.
We have access to equipment design services
<b>Do you offer financing?</b> • Yes • No If so, what terms?
We can arrange financing for credit worthy companies USDA REAP and EQIP qualifified.
Are you a full stop shop? Design to construction to operate?    Yes    No Please describe.
Do you have preferred partners? • Yes · No  If so, please list and provide contact information/identify partners by name.
No response given

Do you have any third-party verification/research that has been done on this technology?   Yes   No  If so, please describe.
Yes. We have third party independent test for our off farm product.
<b>Do you provide a performance guarantee? ( ) Yes ( ) No</b> If so, what are you guaranteeing? For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other.
We will provide based upon equipment manufacturersspecifications. Water filtration of UF through RO as applicable.
Are there any other aspects of your business that you feel should be included in this document?
No No

## **INITIAL TECHNOLOGY OVERVIEW**

This information is to guide in the development of a more specific and detailed Technology Information Request. *Please answer the following questions for each Technology or Service Provided.* 

rease answer the joinessing questions joineannelogy of service restrict.
What is the name of the technology or service?
On Farm Dairy Manure Separation System
What unit process is the technology used in? For example: initial collection/transfer manure storage, energy recovery, primary/coarse solids recovery, advanced suspended/fine solids recovery, drying, struvite production, nitrification denitrification, ammonia stripping, algae, vermi composting, membrane filtration, evaporation, other.
Primarily course and fine solids recovery w/ membrane filtration and drying Membrane filtration for liquids.
How many systems have you installed on dairy farms or other livestock operations?
N/A Seeking early adopter for commercialization
Size of farm(s)?
Min. 1,000 head Dairy
Location of farm(s)?
Preference Michigan
What's the smallest/largest farm for your system?
1,000+ (systems are scaleable)

Input material description/characteristics: For example: raw manure, digestate, screened digestate, suitable non-farm feedstocks, other.
raw manure, digestate, screened digestate (No FOG; Fats, Oil, or Grease)
Does the technology treat the full manure stream for a farm or a fraction of the stream?
Process can treat all dairy manure on farm (liquids and solids)
Do you consider this a mature system or ongoing farm development?
Ongoing development
Any weather constraints?   Yes   No Please describe.
Yes. Process must be housed away from inclement weather (No freezing)
Any bedding constraints?   Yes   No Please describe.
Prefer sand bedding
Is this process scalable and to what extent (top and bottom limits)?   Yes   No Please describe.
Yes. Min. 1000 cows and up
Do you have a known scaling factor? Yes No Please describe.
N/A

Input and output of your unit/system – do you have a mass balance analysis?   Yes  No Please describe.
N/A
Do you consider this technology part of a larger system that you provide? Yes No Please describe.
No. Not for on the farm
Has your technology been accepted by the NRCS? Yes No Please describe.
N/A
Would you be willing to provide information for a technical review?   Yes   No
Would you be willing to respond to a Request for Quotation (RFQ) on a generic project for comparison of your technology against other technologies in the same unit process?   Yes  No
Are there any other facts about this technology that you feel should be included in this document?
This on farm technology has been used by other companies