



COMPANY INFORMATION

[Redacted]

Date: [Redacted]

Company:	RNG Transportation LLC (dba RenewGas Transportation)		
Phone:	617-513-3192	Web Site:	www.renewgas.com
Address:	142 Fox Hill Road	City:	Needham
State:	MA	Zip Code:	02492

BUSINESS CONTACT		TECHNICAL CONTACT	
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Email:	matt@rngtransportation.com	Email:	kwhitehead@rngtransportation.com
Address:	142 Fox Hill Road	Address:	
City:	Needham	City:	
State:	MA	State:	
Zip Code:	02492	Zip Code:	

BUSINESS HISTORY

How long have you been in business? Since 2019

Are you part of a larger company? Yes No

Did you exist as another company before this company was formed? Yes No *If so, what was that company's name?*

Number of employees? 10-20

What is your business structure? Partnership (LLC)

Describe your business service(s). *For example: consulting, project development, EPC services, finance, other.*

Virtual pipeline services for RNG projects – trucked natural gas delivery to the pipeline. We support the overall RNG project by enabling the delivery of the product gas to market. Projects aim to provide a new revenue stream for the dairy (from what was a cost for manure management). These projects also provide a range of cost improvements through improved water use and recycling, improved odor management, reduced volumes and costs for solids dispersal, and recycled animal bedding that lowers the cost of dairy operations. These projects also reduce total greenhouse gas (GHG) output and can leverage existing CHP investments to realize higher returns than power generation.

Describe your area or region of operation.

Nationwide

Does your company hold any patents or the rights to any patents? Yes No *If yes, please describe.*

Do you manufacture equipment? Yes No *If yes, please describe.*

Do you integrate equipment manufactured by others? Yes No

If you integrate, please list the names of the preferred companies you represent.

How do you answer potential customer's questions about financial strength of your company?

Audited financials available with letter of intent.

Do you offer technical/service support? Yes No *If so, what methods?*

In-person training and response, including equipment specifications, design review, hazmat code compliance, logistics, emergency response plans, first responder training.

Do you offer design services? Yes No *If yes, please describe.*

We offer terminal and farm/landfill/WWTP site layouts for trucking operations, including compliance.

Do you offer financing? Yes No *If so, what terms?*

Are you a full stop shop? *Design to construction to operating the project.* Yes No *If so, please describe.*

Do you have preferred partners? Yes No *If so, please list and provide contact information/identify partners by name.*

Environmental Benefits – Do you provide environmental benefits to the farm? Yes No *If so, please describe. For example: GHG credit application, planning and permitting, marketing and sales.*

We assist with methane capture and removal, lowering the carbon footprint for the dairy.

Do you have experience monetizing environmental attributes from your projects? Yes No *If so, please describe. For example: carbon offset credits, renewable energy certificates (RECs), renewable identification numbers (RINs) and Low Carbon Fuel Standard (LCFS) credits.*

Economic Benefits - Does your business model provide economic benefits to the farm? Yes No *If so, please describe. For example: added revenue and cost reductions to help financially sustain the farm.*

Our RNG project development partners provide a significant revenue stream for the farmer, which is enabled by our services.

Do you underwrite and secure supply agreements? Yes No *If so, please describe. For example: contractual agreements to for energy, services, or credits.*

Do you secure offtake agreements? Yes No *If so, please describe. For example: agreements for power, products, or credits.*

Do you evaluate potential markets for the farm? Yes No *If so, please describe what markets. For example: soil amendments, manure fiber for products, recovered phosphors, nitrogen, or carbon for other industries.*

Do you have experience with USDA’s financing options for farmers? Yes No *If so, please describe. For example: NRC’s EQIP program loans and grants.*

Do you have experience with large and small farm projects or community projects? Yes No *If so, please describe.*

We have worked with more than 50 farms, landfills and WWTP as part of their RNG development planning.

Do you have a standardized deal structure? Yes No *If so, please describe.*

Our contracts are all based on a standard form that supports our unique focus on safety and reliability.

Do you provide a performance guarantee? Yes No *If so, what are you guaranteeing? For example: up time, O&M cost reduction, efficiency improvement, other.*

We guarantee our delivery performance on every load backed by a financial penalty (we’ve never had an event where we disrupted service, so we have never incurred a penalty payment).

Newtrient 9-Point Score Information

Are you currently operating on at least three North American dairy farms? Yes No

Do you have a record of reliable performance for more than 12 months on at least three farms? Yes No

Are you currently operating on at least 10 North American dairy farms? Yes No

What are the capital costs to the farm for working with you? *Please clearly define what is and is not included in these costs, Ranges are acceptable.*

None – our costs are part of our service model and typically the responsibility of the developer. We have been contacted by several dairies, but none have contracted with us directly (yet). But our service model has our company carrying all the capital costs associated with the trucking operation. The project owns gas loading equipment that is part of the larger anaerobic digester infrastructure budget and varies by location, farm size and gas output.

What are the annual operating costs for working with you? *Please clearly define what is and is not included, Ranges are acceptable.*

Varies by location, farm size and gas output.

What value does do you deliver to the farm? *Please list identifiable economic, environmental, or community value (e.g. reduced cost, increased income, increased milk production, cow comfort, etc.).*

We support the overall RNG project by enabling the delivery of the product gas to market. In some locations it is impossible to get a connection to a natural gas pipeline that can handle the volume of a RNG project. By virtue of our experience and the service we provide we extend the distance of an RNG interconnect to many more dairies in a region than could be reached by pipelines alone.

Do you feel an in-depth Information Request is needed to help people understand what you are offering? Yes No

Newtrient has an extensive information request document that can be provided, it is based on the information requested for applications to the USDA NRCS EQIP program.