



COMPANY INFORMATION

Date: March 22, 2019

Company:	Vaughan Company, Inc.		
Phone:	(360) 249-4042	Web Site:	http://www.chopperpumps.com/
Address:	364 Monte-Elma Road	City:	Montesano
State:	Washington	Zip Code:	98563

BUSINESS CONTACT

TECHNICAL CONTACT

Name:	Laura Herron	Name:	
Phone:	(360) 249-4042	Phone:	
Email:	laura.herron@chopperpumps.com	Email:	
Address:	364 Monte-Elma Road	Address:	
City:	Montesano	City:	
State:	Washington	State:	
Zip Code:	98563	Zip Code:	

BUSINESS HISTORY

How long have you been in business? Vaughan Company, Inc., was founded in 1960

Are you part of a larger company? Yes No

Did you exist as another company before this company was formed? Yes No *If so, what was that company's name?*

Number of employees? 119

What is your business structure? Corporation

What types of insurance and or surety do you provide?
Vaughan standard equipment warranty is 1 year on workmanship and materials

Describe your business service(s). *For example: consulting, development, engineering, equipment sales, finance, other.*

Industrial machinery and equipment manufacturing - Vaughan Co., Inc. designs, manufactures and sells chopper pumps and triton screw centrifugal pumps and tank mixing systems for agriculture and municipal applications. Dairy manure applications, include barn flush pit pumps, separator feeds, digester mixing, pumping scraped manure, unmanned floating platform lagoon mixing, floating pump, and turbo agitator

Describe your area or region of operation.
Worldwide

Does your company hold any patents or the rights to any patents? Yes No *If yes, please describe.*

Vaughan Co. holds multiple national and international patents on pumps and mixers

Do you manufacture equipment? Yes No *If yes, please describe.*

Chopper pumps, hydraulic mixing systems, screw centrifugal pumps

Do you integrate equipment manufactured by others? Yes No

If you integrate, please list the names of the companies you represent.

Multiple companies worldwide integrate Vaughan pump and mixing technologies.

How do you answer potential customer's questions about financial strength of your company?

Size and history with the dairy industry with over 50 years of service and thousands of dairy customers

Do you offer technical/service support? Yes No *If so, what methods?*

Authorized representatives worldwide offer limited design, sales, and construction support

Do you offer design services? Yes No *If yes, please describe.*

Vaughan authorized distributors can offer assistance to help evaluate the exact situation, scope out the desired result, and then deliver the right product with on-going support.

Do you offer financing? Yes No *If so, what terms?*

Vaughan distributors can help arrange financing.

Are you a full stop shop? *Design to construction to operate?* Yes No *If so, please describe.*

Do you have preferred partners? Yes No *If so, please list and provide contact information/identify partners by name.*

Agricultural Dealer Network + Trident Processes

Do you have any third-party verification/research that has been done on this technology? Yes No

If so, please describe.

Third-party testing and evaluation results are available, including case studies.

Do you provide a performance guarantee? Yes No *If so, what are you guaranteeing?*

For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other. Please describe.

Vaughan offers a guarantee on NON-CLOG performance of all chopper pumps. This guarantee is written assurance of clog-free solids-handling performance, above-and-beyond the standard materials-and-workmanship warranty.

<http://www.chopperpumps.com/products/chopper-pumps/#guarantee>

Are there any other aspects of your business that you feel should be included in this document?

We manufacture most of our parts and others are sourced in the USA, Pumps are made in the USA. Typical parts are available to ship same day if orders are placed in the morning.